



## **Puzzled By How to Manage Your Copier & Printers Cost?**

Spartan Business Systems Managed Print Services (MPS) Print Management programs empower you to do more with less. By effectively managing the use and allocation of your existing hardware, we can reduce or even eliminate the need to buy new equipment. You'll reap the benefits from simplified service contracts and high quality, lower consumable costs.

## **Programs Tailored to Fit Any Need:**

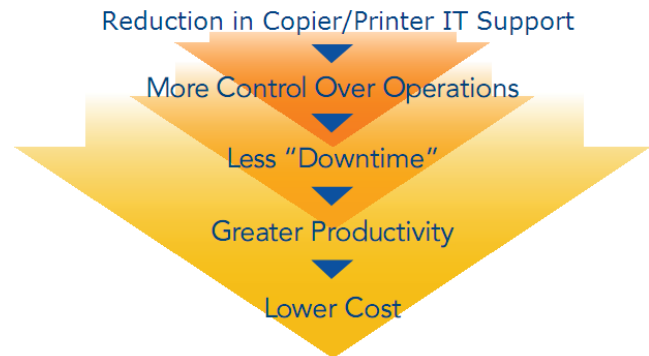
Our print management programs are customizable to accommodate the specific needs of any organization. MPS programs include genuine toners and parts, professional on-site service, printer help desk support, on-going fleet optimization consulting, asset management services, consolidated billing, all with a single point of contact for ease of administration.

## **Flexible contract terms:**

Contract terms can range from single to multi-year agreements and can be structured for new or existing equipment. Our most common programs include Service Cost Per Print and Technology Refresh plans.

## **SINGLE POINT OF ACCOUNTABILITY:**

For both service and consumables results in:



## **Spartan Business Systems Managed Print Services (MPS) has the Missing Pieces to the Puzzle...**

- We use genuine laser toner for your installed fleet of printers
- Reliable, on-site service with manufacturer trained technicians
- Complete management of all printers, regardless of manufacturer
- Usage and maintenance reports
- Convenient, flexible billing and terms
- Real-time monitoring of individual printer status — usage, error codes, toner levels, and service indicators
- Help Desk Support



# Spartan Business Systems, Inc.

## Managed Print Services (MPS) Program



**SPARTAN BUSINESS SYSTEMS' MPS SERVICE COST PER PRINT:** Our CPP program is a usage based fixed cost per print program that includes professional on-site service, all parts and genuine OEM toners for all digital copiers/printers, laser printers, color copiers/printers, digital laser facsimiles, multi-functional, wide format imaging devices printers under contract. Have better control over your expenses and migrate capital toner purchases into an operational expense as we conveniently provide monthly usage reports and billing statements.

**SPARTAN BUSINESS SYSTEMS' MPS REFRESH:** Our Technology Refresh program is billed as a Cost per Print, but includes replacing a percentage of the existing output fleet each year with new equipment. Use this program to update aging fleets, to phase out undesirable equipment, or implement equipment standardization over time. By the end of the contract term the entire fleet will have been refreshed with the technology you desire.

**SPARTAN BUSINESS SYSTEMS' MPS ON-SITE:** Our unique MPS On-site software can be deployed at customer site to monitor printers and MFP devices real-time. Our non-intrusive software can provide usage data, machine status, service warnings, error codes, and low toner indicators automating service or supply requests. MPS On-site can alleviate printer and supply related calls and streamline your Help Desk. Bundle our MPS software with our Print Help Line and allow our Help Desk handle the calls for you.



Toner



Service



Parts Included

**SPARTAN BUSINESS SYSTEMS' MPS PRINT HELP LINE:** Our Print Help Line can Effectively eliminate printer related service and supply calls from your help desk. Printer related calls can be automatically routed to our Help Desk; where Factory Certified Technicians will troubleshoot and diagnose your call; and if necessary, dispatch one of our Technicians to repair the problem on-site.

**SPARTAN BUSINESS SYSTEMS' MPS ANALYSIS:** Our Six Sigma trained analysts Will help you uncover the mystery of the true operation costs of your Print and output fleet. Our MPS analysis can help optimize and right-size output fleets by reallocating existing printer assets to maximize cost savings and improve output and workflow efficiency.

